



Questions and Answers

RE: Acquisition of PLICO by MedPro Group

Q: Why is this a great transaction for PLICO policyholders and PLICO?

A: Perhaps it's best to repeat a few notes from the original press release:

Woody Jenkins, M.D., President of the OSMA: "This is a great opportunity for the Oklahoma State Medical Association and our physicians. A true win-win, it will bring the OSMA resources to grow and expand our mission while also giving PLICO greater influence and support. There really could not be a better scenario for all parties."

Carl Hook, M.D., President and CEO of PLICO: "Joining Berkshire Hathaway's MedPro Group emboldens PLICO's expansion efforts by providing additional opportunities not available to us before. MedPro shares our commitment to always put the insured first, and this transaction will give PLICO the unquestioned financial strength and additional product options to better serve local healthcare providers and entities without sacrificing our reputation for high-quality customer service and relational focus. Both PLICO and MedPro insureds will benefit greatly from our collaboration, which leverages the best combination of national resources with local expertise and service."

Tim Kenesey, MedPro President & CEO: "This is a win for PLICO policyholders and distribution partners, who will continue to benefit from the same terrific local service long-provided by PLICO, but soon with MedPro's industry-leading financial rating and additional product offerings. It is also a win for the OSMA, who enjoyed an efficient transaction process with a trustworthy purchaser and who will continue to support PLICO as its exclusively endorsed professional liability carrier. Finally, it is a win for PLICO and MedPro as we strengthen our business by serving the healthcare community in Oklahoma as a unified team."

Q: Can insureds be moved from PLICO to MedPro (or vice versa) prior to the insured's natural renewal?

A: No. There is no need for insureds to move between the companies, and both PLICO and MedPro insureds should remain with each company as they would in the normal course until future transition plans are finalized and communicated.

Q: Will this change how policies are serviced?

A: Initially, MedPro and PLICO will continue to operate independently. We are working on transition and integration plans, and while the precise structure for the combined entities will be resolved in the months ahead, our ultimate goal is to achieve the highest level of products and services possible for the customers of both PLICO and MedPro. It is our intent to maintain PLICO's headquarters and quality service operation in Oklahoma City.

Q: Will this change the defense firms that are representing insureds?

A: No. Physicians will continue to be served by highly skilled claims professionals and represented by the defense counsel currently retained on their behalf. In the future, PLICO and MedPro will review and align defense firm resources appropriately.

Q: How will the merger affect the industry ratings of MedPro and PLICO?

A: MedPro's industry-leading rating of A++ from A.M. Best is not expected to change solely on the news of this acquisition. A financial strength upgrade at or near MedPro's top level is likely for PLICO. We would be surprised if PLICO doesn't also become the highest-rated insurer in the region.

Q: Which company will issue policies in the future?

A: Initially, policies will continue to be issued by both companies. We will provide you more information in the future as our plans for the integration of the companies are solidified.

Q: Will there be changes in the product lines?

A: Initially, each company's products will remain unchanged. As we work through the transition and integration plans, we will ensure our entire suite of professional liability insurance and complementary products are available to all our PLICO and MedPro customers.

Q: Will premium rates increase?

A: Premium rates will not increase as a result of the merger. As always, rates will be reviewed annually to ensure adequacy.

Q: Does this impact my ability to receive tail coverage at retirement without additional premium?

A: Provisions for retiring with tail coverage will not be negatively impacted. Insureds can retire and receive tail coverage under the same conditions as before.